

## **Collins Stewart strengthens China focused division with new research capability Brian White joins Firm as Senior Analyst to Cover China and Electronics Supply Chain**

New York, NY – June 18, 2008 – Collins Stewart (LSE: CLST.L), a leading independent investment bank, today announced it will expand its US-based China division with the addition of Brian White as Senior Analyst focusing on coverage of China and the Electronics Supply Chain industry in the firm's New York City office. White's appointment follows Collins Stewart's recent launch of its China division, which was announced in April.

"We are very pleased that Brian has joined Collins Stewart to build on the research capabilities for which the firm is so well known," said Shawn McLoughlin, CEO and President of Collins Stewart's North American operations. "There is no question his expertise in China will be of great benefit to the China division as we strategically expand our footprint. It also says a great deal about how our firm is regarded and about our ability to attract highly talented investment professionals at a particularly turbulent time in the markets."

Prior to joining Collins Stewart, White was a Managing Director at Jefferies & Company responsible for covering the Electronics Supply Chain industry that included researching stocks in areas such as China Technology, Electronics Manufacturing Services and Display Technologies.

White also covered the Electronics Supply Chain industry at Merrill Lynch, SG Cowen and Kaufman Bros. While at Merrill Lynch, White was a member of the firm's Electronics Manufacturing Services research team, which was ranked #1 by **Institutional Investor Magazine**.

White received a master's degree in business administration from Vanderbilt University with a concentration in finance and accounting with an international emphasis. He graduated with honors and is a member of the international honor society, Beta Gamma Sigma. Prior to Vanderbilt, White received a bachelor's of science degree in finance from Arizona State University. He is also a Chartered Financial Analyst and a member of the New York Society of Security Analysts.

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### **About Collins Stewart plc**

Collins Stewart plc is a leading independent investment banking group with offices in 12 geographies worldwide including; London, New York, Jersey, Guernsey, Isle of Man, Dublin, Paris, Geneva, Singapore, Tel Aviv, Mumbai and Tokyo.

With over 700 employees, the Group is organised around four operational divisions; advisory, capital markets, securities and wealth management. All are serviced by Collins Stewart's unique research tool, Quest™.

Collins Stewart is the top fundraiser on London's Alternative Investment Market (AIM), raising £1.3 billion in 2007. The Group's Wealth Management division manages and advises in excess of £4 billion of assets and is the largest investment manager and stockbroker in the Channel Islands. Through its advisory division, Collins Stewart is one of the leading independent corporate finance firms in Europe.

[www.collinsstewart.com](http://www.collinsstewart.com)

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